

Financial Statements

for

YOUNG MEN'S CHRISTIAN ASSOCIATION OF CENTRAL KENTUCKY

Years Ended December 31, 2021 and 2020 with Report of Independent Auditors

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Report of Independent Auditors

To the Board of Directors Young Men's Christian Association of Central Kentucky Lexington, Kentucky

Opinion

We have audited the accompanying financial statements of Young Men's Christian Association of Central Kentucky (the Association), which comprise the statement of financial position as of December 31, 2021, the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as of December 31, 2021 and the results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other Matter

The financial statements of the Association, as of and for the year ended December 31, 2020, were audited by other auditors, whose report, dated May 26, 2021, expressed an unmodified opinion on those statements.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists.

To the Board of Directors Young Men's Christian Association of Central Kentucky Report of Independent Auditors, continued

Auditor's Responsibilities for the Audit of the Financial Statements, continued

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Dean Dotton allen Ford, PULC

Lexington, Kentucky April 27, 2022

Statements of Financial Position

December 31, 2021 and 2020

| | | <u>2021</u> | <u>2020</u> |
|---|-----|--|---|
| Assets | | | |
| Cash and cash equivalents Restricted cash Accounts receivable, net Pledges receivable, net Prepaid expenses Investments Other assets Property and equipment, net | \$ | 2,241,218 1,409,444 159,606 287,690 213,303 8,580,694 5,000 <u>36,526,738</u> | <pre>\$ 1,722,391 711,223 139,504 584,362 186,053 7,623,008 5,000 37,402,218</pre> |
| Total assets | \$_ | <u>49,423,693</u> | \$ <u>48,373,759</u> |
| Liabilities and Net Assets | | | |
| Liabilities: Accounts payable Accrued expenses Other liabilities Deferred income Capital lease obligations PPP loan Notes payable, net Total liabilities | \$ | 387,702 415,576 115,888 417,690 265,225 <u>15,587,613</u> 17,189,694 | \$ 378,360 281,087 338,702 277,382 687,666 1,614,800 16,210,037 19,788,034 |
| Net assets: Without donor restrictions: Undesignated Designated by the Board of Directors for: Debt service Capital maintenance Endowment | _ | 20,643,858 1,305,739 1,500,173 3,696,525 | 19,007,787 701,575 1,301,724 3,203,248 |
| With donor restrictions: Restricted by purpose or time Restricted in perpetuity | _ | 27,146,295 1,673,479 <u>3,414,225</u> | 24,214,334 1,248,985 <u>3,122,406</u> |
| Total net assets | _ | <u>32,233,999</u> | 28,585,725 |
| Total liabilities and net assets | \$ | <u>49,423,693</u> | \$ <u>48,373,759</u> |

Statement of Activities

Year ended December 31, 2021

| | Without Donor Restrictions | With Donor Restrictions | Total |
|--|--|--|--|
| Revenues and other support: Public support contributions United Way allocations Foundation grants Government grants Membership dues Rental revenues Program fees Sale of supplies and services Miscellaneous income | \$ 236,624 79,675 265,079 - 5,722,745 7,505 4,627,190 6,230 96,208 | \$ 1,022,896 - - 1,817,291 - - - - - - - | \$ 1,259,520 79,675 265,079 1,817,291 5,722,745 7,505 4,627,190 6,230 96,208 |
| Net assets released from restrictions | 11,041,256 2,415,693 | 2,840,187 <u>(2,415,693)</u> | 13,881,443 |
| Total revenues and other support | 13,456,949 | 424,494 | 13,881,443 |
| Expenses: Program and membership services: Youth development Healthy living Social responsibility | 8,092,092 3,787,186 <u>587,275</u> | - | 8,092,092 3,787,186 <u>587,275</u> |
| Total program and membership services | 12,466,553 | - | 12,466,553 |
| Supporting services: Management and general Fundraising Total supporting services | 1,701,756 | | 1,701,756 |
| | | | |
| Total expenses Nonoperating revenues: Investment income, net Change in value of perpetual trusts Employee Retention Credits Gain on forgiveness of PPP loan | 14,451,547 661,851 - 1,629,858 <u>1,634,850</u> | - 291,819 - - | 14,451,547 661,851 291,819 1,629,858 <u>1,634,850</u> |
| Total nonoperating revenues | 3,926,559 | 291,819 | 4,218,378 |
| Change in net assets | 2,931,961 | 716,313 | 3,648,274 |
| Net assets, beginning of year | 24,214,334 | 4,371,391 | 28,585,725 |
| Net assets, end of year | \$ <u>27,146,295</u> | \$ <u>5,087,704</u> | \$ <u>32,233,999</u> |

Statement of Activities

Year ended December 31, 2020

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|---|------------------------------|-----------------------------------|
| Revenues and other support: Public support contributions United Way allocations | \$ 1,304,882 91,486 | \$ 847,765 - | \$ 2,152,647 91,486 |
| Foundation grants Government grants Membership dues | 173,972 - 5,252,618 | - 1,100,821 - | 173,972 1,100,821 5,252,618 |
| Rental revenues Program fees Sale of supplies and services | 12,338 2,976,638 6,241 | - - - | 12,338 2,976,638 6,241 |
| Miscellaneous income Net assets released from restrictions | <u> 180,354</u> 9,998,529 <u>1,904,307</u> | 1,948,586 (1,904,307) | <u>180,354</u> 11,947,115 - |
| Total revenues and other support | 11,902,836 | 44,279 | 11,947,115 |
| Expenses: Program and membership services: | | | |
| Youth development Healthy living | 7,337,210 4,547,208 | - | 7,337,210 4,547,208 |
| Social responsibility | 257,060 | | 257,060 |
| Total program and membership services | 12,141,478 | - | 12,141,478 |
| Supporting services: Management and general Fundraising | 1,831,194 263,335 | - | 1,831,194 263,335 |
| Total supporting services | 2,094,529 | | 2,094,529 |
| Total expenses | 14,236,007 | - | 14,236,007 |
| Nonoperating revenues: Investment income, net Change in value of perpetual trusts | 441,444 | 2,262 164,471 | 443,706 164,471 |
| Total nonoperating revenues | 441,444 | 166,733 | 608,177 |
| Change in net assets | (1,891,727) | 211,012 | (1,680,715) |
| Net assets, beginning of year | 26,106,061 | 4,160,379 | 30,266,440 |
| Net assets, end of year | \$ <u>24,214,334</u> | \$ <u>4,371,391</u> | \$ <u>28,585,725</u> |

Statement of Functional Expenses

Year ended December 31, 2021

| | D | Youth evelopment | | Healthy Living | Re | Social sponsibility | anagement nd General | F | undraising | | Total Expenses |
|-----------------------------------|-----|---------------------|-----|-------------------|----|------------------------|-------------------------|----|------------|-----|-------------------|
| Salaries and wages | \$ | 3,727,600 | \$ | 1,767,269 | \$ | 173,020 | \$ 500,384 | \$ | 179,641 | \$ | 6,347,914 |
| Building occupancy | | 1,710,069 | | 634,192 | | 96,500 | - | | 500 | | 2,441,261 |
| Depreciation and amortization | | 836,369 | | 754,964 | | 60,400 | 33,365 | | - | | 1,685,098 |
| Employee benefits | | 435,916 | | 134,059 | | 23,316 | 97,518 | | 27,504 | | 718,313 |
| Financing costs | | - | | - | | - | 562,405 | | - | | 562,405 |
| Supplies/other program costs | | 355,813 | | 22,203 | | 109,966 | 6,922 | | 14,224 | | 509,128 |
| Payroll taxes | | 276,983 | | 133,415 | | 12,959 | 36,815 | | 13,280 | | 473,452 |
| Equipment expenses | | 128,053 | | 51,527 | | 7,094 | 256,482 | | 6,032 | | 449,188 |
| Contracted labor and professional | | | | | | | | | | | |
| fees | | 32,557 | | 24,007 | | 1,460 | 142,280 | | 8,709 | | 209,013 |
| Association dues and | | | | | | | | | | | |
| memberships | | 145,264 | | 39,861 | | 8,515 | 10,530 | | 1,450 | | 205,620 |
| Advertising and publicity | | 117,205 | | 52,191 | | 10,310 | - | | 16,824 | | 196,530 |
| Insurance expense | | 129,284 | | 57,698 | | 8,947 | - | | - | | 195,929 |
| Credit card fees | | 94,172 | | 39,018 | | 6,050 | 17,534 | | 1,055 | | 157,829 |
| Bad debt expense | | 14,588 | | 30,114 | | 18,460 | 9,562 | | 2,077 | | 74,801 |
| Miscellaneous expense | | 12,024 | | 24,822 | | 15,216 | 7,882 | | 1,712 | | 61,656 |
| Telephone and communication | | 33,268 | | 7,431 | | 3,927 | 5,667 | | 742 | | 51,035 |
| Employee expenses | | 26,379 | | 9,917 | | 1,177 | 10,936 | | 154 | | 48,563 |
| Conferences, conventions, and | | | | | | | - | | | | |
| meetings | | 16,548 | | 4,498 | | 1,840 | 1,325 | | 8,336 | | 32,547 |
| Scholarships and awards | | - | | - | | 27,903 | - | | - | | 27,903 |
| Postage and shipping | | - | _ | - | | 215 | <u>2,149</u> | | 998 | | 3,362 |
| Total expenses | \$_ | 8,092,092 | \$_ | 3,787,186 | \$ | 587,275 | \$ 1,701,756 | \$ | 283,238 | \$_ | 14,451,547 |

Statement of Functional Expenses

Year ended December 31, 2020

| | D | Youth evelopment | | Healthy Living | | Social sponsibility | | anagement nd General | Ft | undraising | | Total Expenses |
|-----------------------------------|-----|---------------------|-----|-------------------|----|------------------------|----|-------------------------|----|------------|-----|-------------------|
| Salaries and wages | \$ | 3,725,034 | \$ | 2,167,512 | \$ | 73,182 | \$ | 680,537 | \$ | 186,428 | \$ | 6,832,693 |
| Building occupancy | Ψ | 1,305,909 | Ψ | 719,915 | Ψ | 40,280 | Ψ | - | Ψ | - | Ψ | 2,066,104 |
| Depreciation and amortization | | 777,796 | | 915,003 | | 27,059 | | 33,331 | | _ | | 1,753,189 |
| Employee benefits | | 396,892 | | 172,644 | | 10,617 | | 119,884 | | 28,693 | | 728,730 |
| Financing costs | | - | | - | | - | | 535,048 | | - | | 535,048 |
| Payroll taxes | | 274,695 | | 163,014 | | 5,071 | | 43,827 | | 13,267 | | 499,874 |
| Equipment expenses | | 106,064 | | 69,456 | | 1,914 | | 282,045 | | 6,116 | | 465,595 |
| Supplies/other program costs | | 191,072 | | 22,226 | | 41,842 | | 4,580 | | _ | | 259,720 |
| Advertising and publicity | | 115,063 | | 66,352 | | 4,290 | | 786 | | 6,542 | | 193,033 |
| Insurance expense | | 116,623 | | 68,946 | | 3,891 | | 1,290 | | - | | 190,750 |
| Association dues and | | | | , | | | | | | | | |
| memberships | | 100,227 | | 55,368 | | 3,125 | | 9,393 | | 2,110 | | 170,223 |
| Credit card fees | | 79,169 | | 49,063 | | 2,774 | | 21,402 | | - | | 152,408 |
| Contracted labor and professional | | | | | | | | | | | | |
| fees | | 22,406 | | 17,705 | | 11,393 | | 78,975 | | 15,199 | | 145,678 |
| Bad debt expense | | 42,946 | | 4,995 | | 9,405 | | 1,030 | | - | | 58,376 |
| Telephone and communication | | 41,970 | | 12,367 | | 693 | | 1,341 | | 377 | | 56,748 |
| Miscellaneous expense | | 6,256 | | 32,536 | | 200 | | 5,855 | | - | | 44,847 |
| Employee expenses | | 20,834 | | 7,206 | | 693 | | 6,121 | | 105 | | 34,959 |
| Conferences, conventions, and | | | | | | | | | | | | |
| meetings | | 13,886 | | 2,757 | | 781 | | 3,072 | | 3,358 | | 23,854 |
| Scholarships and awards | | - | | - | | 19,842 | | - | | - | | 19,842 |
| Postage and shipping | _ | 368 | _ | 143 | | 8 | _ | 2,677 | | 1,140 | _ | 4,336 |
| Total expenses | \$_ | 7,337,210 | \$_ | 4,547,208 | \$ | 257,060 | \$ | 1,831,194 | \$ | 263,335 | \$_ | 14,236,007 |

Statements of Cash Flows

Years ended December 31, 2021 and 2020

| Cook flows from an exclusion activities | | <u>2021</u> | | <u>2020</u> |
|--|----|--------------------|----|------------------|
| Cash flows from operating activities: Change in net assets | \$ | 3,648,274 | \$ | (1,680,715) |
| Adjustments to reconcile change in net assets to net cash | Ψ | 0,040,214 | Ψ | (1,000,710) |
| provided by (used in) operating activities: | | | | |
| Depreciation and amortization | | 1,695,553 | | 1,753,189 |
| Investment (income) loss, net | | (661,851) | | 6,801 |
| Change in value of perpetual trusts | | (291,819) | | (621,779) |
| Loss on disposal of property and equipment | | 453 | | 687 |
| Bad debts | | 74,801 | | 58,375 |
| Gift-in-kind contributions | | (292,563) | | (392,818) |
| Gain on forgiveness of PPP loan and accrued interest Increase (decrease) in cash due to changes in: | | (1,634,850) | | - |
| Accounts receivable | | (94,903) | | 118,383 |
| Pledges receivable | | 296,672 | | 269,304 |
| Prepaid expenses | | (27,250) | | (74,845) |
| Accounts payable | |) ,342 | | 47,417 |
| Accrued expenses | | 154,539 | | (331,992) |
| Other current liabilities | | (222,814) | | 335,201 |
| Deferred income | | 140,308 | _ | (135,962) |
| Net cash provided by (used in) operating activities | | 2,793,892 | | (648,754) |
| Cash flows from investing activities: | | | | |
| Purchases of investments | | (97,654) | | (78,487) |
| Proceeds from sales of investments | | 124,160 | | 1,373,113 |
| Purchases of property and equipment | | (392,582) | | (369,163) |
| Proceeds from sale of equipment | | 283 | _ | 750 |
| Net cash (used in) provided by investing activities | | (365,793) | | 926,213 |
| Cash flows from financing activities: | | | | |
| Principal payments on long-term debt | | (788,610) | | (754,553) |
| Proceeds from PPP loan | | - | | 1,614,800 |
| Proceeds from contributions restricted for endowment | | - | | 8,808 |
| Proceeds from contributions restricted for | | | | 40.044 |
| purchases of property and equipment | | - | | 12,041 |
| Principal payments on capital leases | | (422,441) | | <u>(257,877)</u> |
| Net cash (used in) provided by financing activities | | <u>(1,211,051)</u> | | 623,219 |
| Net increase in cash | | 1,217,048 | | 900,678 |
| Cash, cash equivalents, and restricted cash, beginning of year | | 2,433,614 | | 1,532,936 |
| Cash , cash equivalents, and restricted cash, end of year | \$ | 3,650,662 | \$ | 2,433,614 |

Statements of Cash Flows, continued

Years ended December 31, 2021 and 2020

| | <u>2021</u> | <u>2020</u> |
|--|---------------|---------------|
| Supplemental disclosures of cash flow information: Cash paid during the year for interest | \$ 551,948 | \$ 540,209 |

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the statements of financial position that sum to the total of the same such amounts shown in the statements of cash flows.

| | | <u>2021</u> | | <u>2020</u> |
|---|-----|------------------------|-----|----------------------|
| Cash and cash equivalents Restricted cash | \$ | 2,241,218 1,409,444 | | 1,722,391 711,223 |
| Total cash, cash equivalents, and restricted cash shown in the statements of cash flows | \$_ | 3,650,662 | \$_ | 2,433,614 |

Amounts included in restricted cash represent cash received with donor-imposed restrictions that limit the use of these funds by either purpose or time.

Notes to the Financial Statements

1. Description of the Association

The Young Men's Christian Association of Central Kentucky, Inc. (the Association or YMCA) is organized as a nonprofit corporation under the laws of the Commonwealth of Kentucky.

YMCA is an organization whose goals are to put Christian principles into action through programs and membership services that build a healthy spirit, mind, and body for all people in the community. Financial assistance is available for those in need for both membership and programs. Programs which assist in meeting the Association's goals include:

Youth Development

Before and After School Child Care: This program offers before/after school childcare at public school sites within the community as well as at each branch location. This program fosters growth and development of children with their parents and family. Instruction and activities within this program help kids develop moral and ethical behavior, self-esteem, and leadership, while providing a safe and supportive environment for working parents.

Childcare Centers: The YMCA has the Crayon Club, a Frankfort, KY based center that provides full service daycare for children ages 6 weeks through 5 years old. The children are involved in learning activities, arts and crafts, games, motor skill development, and environmental education. The YMCA also manages a corporate childcare center in Lexington, KY where employees of various partners can bring their children, ages 6 weeks through Pre-K.

Youth-camps: Various programs are offered to participants including all-day camps for youth during the school year, all-day and part day summer camps, sports camps, and horseback camps. The Association also offers summer day camp activities in natural surroundings at its Bar-Y camp in Versailles, KY.

Youth/Teen Programs: Programs include youth instructional sports designed to enhance the skills of the respective sport and to promote the development of health and fitness, cooperation, safety, and respect for others. Such programs include basketball, T-ball, football, soccer, volleyball, cheerleading, and YMCA youth sports leagues that emphasize equal participation for all versus winning and losing. Teen focused programs include leadership coaching through the Black Achievers program and youth advisory councils.

The YMCA is also a partner with Fayette County Public Schools and the Building Educated Leaders for Life to provide the Power Scholars Academy program designed to help advance student's academic achievement through a full day summer experience that combines small group, rigorous literacy, and math instruction, with hands on enrichment activities, field trips and service projects.

Aquatics: Swim lessons are offered to all ages and include progressive learn-to-swim programs, water fitness activities, swim teams, and specialized aquatic activities such as scuba diving, CPR, and life guarding certification.

Arts and Humanities Programs: Instructional sessions are offered in various art forms including dance (tap and ballet).

Notes to the Financial Statements, continued

1. Description of the Association, continued

Healthy Living

Membership Services: The Association is primarily a membership organization offering memberships to youths, teens, adults, households, and seniors within its community. Memberships offer the opportunity to pursue health and well-being either individuals, or as a part of an organized group in areas of cardiovascular, muscle strengthening, aquatics, and socialization with others. Many activities included with membership, while many other fee-based programs are offered at a discount to members.

Health and Fitness Programs: The YMCA offers more then 300 classes across our locations each week as part of a general YMCA membership. These classes and programs enable members and non-members alike to improve physical fitness through a variety of interests including personal fitness programs, weight management programs, group participation yoga, cycling, and water aerobics, along with various other programs. Additionally, the YMCA offers an array of fee-based offerings including Pilates Reformer, personal training, and martial arts.

Social Responsibility

Community Services: The Association is committed to working with local and regional nonprofit agencies in support of stronger communities. Program and events such as arts and humanities, neighborhood events, back to school rallies, nonprofit use of YMCA facilities, city-wide events, and more emphasize the commitment to community partners.

The previously mentioned Black Achievers program provides students in the 7th through 12th grades exposure to present educational and future career opportunities. These students are connected with adult mentors who encourage students throughout their high school years and guide them on career development. Assistance is provided for students in applying for college and the association works with colleges and universities to secure scholarships for graduating seniors.

In addition, the YMCA offers diabetes prevention program to help people reduce their risk of developing type 2 diabetes. This small-group activity helps people with prediabetes eat healthier, increase their physical activity, and lose weight, which can delay or even prevent the onset of type 2 diabetes.

The YMCA has partnered with LIVESTRONG ® to provide a safe, supportive environment for cancer survivors to continue their healing and achieve their whole-person health goals.

The YMCA works with the Toyota Bluegrass Miracle League to provide opportunities for children and adults with disabilities to play baseball, regardless of their abilities.

Notes to the Financial Statements, continued

1. Description of the Association, continued

Operational Modifications During COVID Pandemic

When a national emergency was declared in March 2020, the YMCA quickly modified operations to provide childcare services for health care and other essential employees. All branch locations closed on Saturday, March 15. Three locations reopened on March 17, 2020 as Limited Duration Childcare Centers offering Emergency Childcare.

Normal YMCA operations were suspended until June 1, 2020. At that time, the facilities reopened for members and summer programs, but at dramatically reduced capacity and under strict Centers for Disease Control and Prevention (CDC) protocols. When local schools did not reopen in the fall of 2020, the YMCA shifted again to provide support for virtual learning during all-day YMCA Academies for families who could not provide support at home during the school day. The YMCA also supported students who needed homework help by opening three learning labs to provide academic support and enrichment opportunities for students in grades K-12. The YMCA continues to be focused on serving our community, especially when it comes to nurturing the potential of every child.

Throughout the pandemic, the YMCA modified operations and programs in various ways to meet the needs of the community. In 2021, the operations returned to pre-pandemic capacity and structure, with additional offerings, including virtual classes and trainings.

2. Summary of Significant Accounting Policies

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP), which require management to make estimates and assumptions that affect the reported amounts and disclosures in the financial statements. Actual results could differ from those estimates. The following is a summary of the significant accounting policies consistently followed by the Association in the preparation of its financial statements:

Basis of Accounting

The Association records and reports its assets, liabilities, net assets, revenues, gains and losses, and other support based on the existence or absence of donor-imposed restrictions. The Association reports information regarding its financial position and activities according to the following net asset classifications:

Net Assets Without Donor Restrictions

Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Association. These net assets may be used at the discretion of the Association's management and the board of directors. From time to time the Board designates a portion of these net assets for specific purposes which make them unavailable for use at management's discretion.

Notes to the Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Basis of Accounting, continued

Net Assets With Donor Restrictions

Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Association or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds must be maintained in perpetuity. Generally, the donors of these assets permit the Association to use all or part of the income earned on related investments for general or specific purposes.

Cash and Cash Equivalents

The Association considers all cash and certificates of deposit with a maturity of three months or less when purchased to be cash equivalents.

Restricted Cash

Cash and cash equivalents that are externally restricted are classified as restricted assets. These assets are used to make debt service payments, maintain sinking or reserve funds, purchase or construct capital or noncurrent assets, or for other restricted purposes.

The Association maintains cash in bank accounts, which at times may exceed federally insured limits. The Association has not experienced any losses on such accounts. The Association believes that it is not exposed to any significant credit risk on cash, cash equivalents, or restricted cash accounts.

Accounts Receivable, net

Accounts receivable consists mainly of third-party billings related to memberships and grants.

Pledges Receivable, net

Pledges receivable due in subsequent years are recorded at the present value of net realizable value, using an applicable interest rate to discount the amount.

Allowance for Doubtful Accounts

The allowance for doubtful accounts is an amount that management believes will be adequate to absorb possible losses based on prior year experience and knowledge of the donor or member's financial condition. Amounts are charged against the allowance when management determines that collection is doubtful. The allowance for doubtful accounts was \$41,274 and \$48,493 as of December 31, 2021 and 2020, respectively and relates to both pledges receivable and accounts receivable.

Notes to the Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Investments

Investments are reported at fair value. Unrealized gains and losses are calculated as the difference between fair value and cost. Realized and unrealized gains and losses are reported in the statements of activities. Investments are exposed to various risks such as interest rate, market risk and credit risk. Due to the level of uncertainty related to changes in these factors, it is at least reasonably possible that changes in these risks could materially affect the fair value of investments.

Property and Equipment

The Association reports gifts of land, buildings, and equipment as unrestricted support unless the donor specifies how the donated assets must be used. Gifts of long-lived assets with stipulations on use are reported as restricted support.

Property and equipment is stated at cost of fair-market value at date of receipt, if donated. The Association capitalizes all property and equipment with a useful life of more than one year and a cost greater than \$3,000. Maintenance and repairs are expensed when occurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets as follows:

| Buildings | 40 years |
|--------------------------------|----------|
| Building and land improvements | 15 years |
| Furniture and equipment | 7 years |
| Vehicles | 10 years |

Revenue Recognition

Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period the commitments are made. Conditional promises to give are not recognized until they become unconditional; that is, when the conditions on which they depend are substantially met. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

Contributions of Materials and Property and Equipment

Contributions of materials and property and equipment which are received by the YMCA are valued at their estimated fair value at the date of the gift. Where the value of donated materials cannot be adequately substantiated, no donation is recorded.

Notes to the Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Revenue Recognition, continued

Contributed Services

The amounts recorded as the value of donated services represents the compensation that would be paid if non-volunteers were to occupy these positions. Contributions are recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills and are provided by individuals possessing these skills. The services of those not meeting these criteria are not recognized in the financial statements.

Revenue from contracts with customers, disaggregated by type, during the years ended December 31, 2021 and 2020 is depicted on the face of the statements of activities.

The majority of the Association's revenues are derived from membership dues, rental revenues, and program fees. The performance obligation for providing these services is satisfied over time because the customers are receiving and consuming the services as they are provided by the Association. Membership dues are recognized net of discounts. Progress is measured using the practical expedient under the output method resulting in the recognition of revenue in the amount for which the Association has a right to invoice. The Association also has sale of supplies and services. The performance obligations for providing these services are satisfied at a point in time because the customer receives benefit upon a certain event occurring. Interest income is recorded in the year in which it is earned. Membership dues, rental revenues, and program fees totaled \$10,357,440 and \$8,241,594 during the years ended December 31, 2021 and 2020, respectively.

The Association's contract liabilities are comprised of membership dues and program fees received in advance of the performance of services.

Functional Allocation of Expenses

Expenses are reported by functional area in the accompanying statements of functional expense. Expenses which directly and solely benefit a program are charged entirely to that program, while expenses benefiting multiple programs are allocated between program services and support services. Administrative costs like Association and branch management, advertising, insurance, and dues are allocated to each functional area based on the proportion of each program area's direct pre-allocated expenses to total direct program expenses. In a similar manner, facility expenses like depreciation and other building occupancy costs are also allocated to each functional area based on the percentage of each program area's direct pre-allocated expenses to total direct program expenses.

Advertising

Advertising costs are expensed as incurred. Advertising expense amounts to \$196,530 and \$193,033 for the years ended December 31, 2021 and 2020, respectively.

Notes to the Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Employee Retention Credits

Under the provisions of the Coronavirus Aid, Relief and Economic Security Act (CARES Act), the Association is eligible for a refundable employee retention credit (ERC) subject to certain criteria. In connection with the CARES Act, the Association adopted a policy to recognize the ERC when earned and to offset the credit against the related expenditure.

The ERC was intended to help businesses retain their workforces and avoid layoffs during the coronavirus pandemic. It provides a per employee credit to eligible businesses based on a percentage of qualified wages and health insurance benefits paid to employees. It works as a refundable payroll tax credit claimed quarterly, and it can provide reductions to payroll taxes or cash refunds. The ERC is available to both for-profit and not-for-profit (NFP) entities, but not every business is eligible. Two critical tests for eligibility exist — a partial or total government-ordered shutdown, or a decline in gross receipts. The decline in gross receipts test is based on a "significant" decline in gross receipts in quarters of 2020 (more than 50%) and 2021 (more than 20%) compared with the same quarters in 2019. Accordingly, the Association recorded \$1,629,858 of income from employee retention credits during the year ended December 31, 2021 as nonoperating revenues.

Forgivable Loan

The Association received a Paycheck Protection Program Ioan (PPP Ioan) under the CARES Act in the amount of \$1,614,800 on April 22, 2020. Under the terms of the CARES Act, PPP Ioan recipients can apply for and be granted forgiveness for all of a portion of the PPP Ioan, subject to limitations, based on the use of Ioan proceeds for payment of eligible expenses (payroll costs and payments of mortgage interest, rent and utilities). The Company accounted for the PPP Ioan as debt at December 31, 2020.

On July 15, 2021, the Association received notification that the Small Business Administration approved its PPP loan forgiveness application and remitted the forgiveness amount of \$1,634,850, including \$1,614,800 of principal and \$20,050 of interest, to the lender. As such, the amount forgiven during the year ended December 31, 2021 is included in gain on forgiveness of PPP loan on the 2021 statement of activities.

Income Taxes

The Association is exempt from income taxes under 501(c)(3) of the Internal Revenue Code and similar Kentucky provisions and is classified by the Internal Revenue Service as an organization that is not a private foundation. It has been classified as a publicly supported charitable organization under Section 509(a)(1) of the IRC and qualifies for the maximum charitable contribution deduction by donors. The Association recognizes uncertain income tax positions using the "more-likely-than-not" approach as defined in the ASC. No liability for uncertain tax positions have been recorded in the accompanying financial statements.

Notes to the Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Subsequent Events

Management has evaluated subsequent events for accounting and disclosure requirements through April 27, 2022, the date the financial statements were available to be issued. Effective January 1, 2022, the Association increased its contribution from 6% to 8% to the YMCA Retirement Fund Tax-Deferred Savings Plan (Savings Plan).

Recent Accounting Pronouncements

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, Leases (Topic 842), requiring all leases to be recognized on the Association's statement of financial position as a right-of-use asset and a lease liability, unless the lease is a short term lease (generally a lease with a term of twelve months or less). At the commencement date of the lease, the Association will recognize: 1) a lease liability for the Association's obligation to make payments under the lease agreement, measured on a discounted basis; and 2) a right-of-use asset that represents the Association's right to use, or control the use of, the specified asset for the lease term. The ASU originally required recognition and measurement of leases at the beginning of the earliest period presented using a modified retrospective transition method. In July 2018, the FASB issued ASU 2018-11, which provided an additional (and optional) transition method that permits application of the updated standard at the adoption date with recognition of a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. In June 2020, the FASB issued ASU 2020-05, which deferred the effective date of ASU 2016-02. The updated standard will be effective for the Association for the year ending December 31, 2022. The Association has not yet selected a transition method and is currently evaluating the effect that the new standard will have on its financial statements.

In September 2020, the FASB released ASU 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The ASU requires a not-for-profit organization to present, apart from contributions of cash or other financial assets, contributed nonfinancial assets as a separate line item within its statement of activities. The ASU also requires additional quantitative and qualitative disclosures. The ASU requires a not-for-profit to disaggregate the non-financial gift, presented in the statement of activities, by asset category and disclose the category type and corresponding asset value. The ASU should be applied retroactively and is effective for years beginning after June 15, 2021. The Association has not yet selected a transition method but does not anticipate the implementation of the ASU to have a material impact to the financial statements.

Reclassifications

Certain reclassifications have been made to the 2020 financial statements to conform with the 2021 presentation. These reclassifications had no impact on the change in net assets or net assets.

Notes to the Financial Statements, continued

3. Liquidity and Availability

The Association's endowment funds consist of donor-restricted endowments that are not available for general expenditure. The Association also has board designated net assets without donor restrictions that, while the Association does not intend to spend for purposes other than those identified, the amounts could be made available for current operations, if necessary.

The Association's assets available within one year of the statements of financial position date for general expenditures as of December 31 are as follows:

| | | <u>2021</u> | | <u>2020</u> |
|---|-----|---|-----|---|
| Cash Restricted cash Accounts receivable Pledges receivable, net Investments | \$ | 2,241,218 1,409,444 159,606 287,690 8,580,694 | \$ | 1,722,391 711,223 139,504 584,362 7,623,008 |
| Total financial assets | | 12,678,652 | | 10,780,488 |
| Less amounts not available to be used within one year due to: Board designated funds for debt service Board designated funds for capital maintenance Board designated funds for endowment Restricted by donors for use in future periods Restricted by donors for use in perpetuity | _ | 1,305,739 1,500,173 3,696,525 124,970 3,414,225 | _ | 701,575 1,301,724 3,203,248 131,632 3,122,406 |
| Total financial assets not available to be used within one year | - | 10,041,632 | _ | 8,460,585 |
| Total financial assets available to meet general expenditures within one year | \$_ | 2,637,020 | \$_ | 2,319,903 |

As part of the Association's liquidity management plan, the Association typically invests cash in excess of daily requirements in various short-term investments, including certificates of deposit and money market accounts. As more fully described in Note 8, the Association has a \$250,000 line of credit also available to meet liquidity needs.

Notes to the Financial Statements, continued

4. Pledges Receivable

Pledges receivable, net, consisted of the following as of December 31:

| | | <u>2021</u> | | <u>2020</u> |
|---|------|--------------------------------------|---------|-----------------------------------|
| Receivable in less than one year Receivable in one to five years | \$ | 213,338 150,000 | \$ | 374,770 360,000 |
| Total pledges receivable | | 363,338 | | 734,770 |
| Less allowance for doubtful accounts Less discounts to net present value | | (9,301) <u>(66,347)</u> | | (39,794) <u>(110,614)</u> |
| Net pledges receivable | \$ | 287,690 | \$_ | 584,362 |
| The discount rate used on promises to give is 5%. | | | | |
| 5. Investments | | | | |
| Investments as of December 31, 2021 are as follows: | | Cost | | Market |
| Cash and cash equivalents Equity securities Fixed income | \$ | 132,452 2,525,060 1,937,434 | \$ | 132,452 3,438,082 1,965,270 |
| Alternative strategies Perpetual trusts held by third parties | | 367,505 <u>2,356,997</u> | | 233,035 <u>2,811,855</u> |
| | | • | | |
| Perpetual trusts held by third parties | | 2,356,997 | \$_ | 2,811,855 |
| Perpetual trusts held by third parties Total investments | \$\$ | <u>2,356,997</u> <u>7,319,448</u> | _ \$ | 2,811,855 8,580,694 |

Notes to the Financial Statements, continued

5. Investments, continued

Total investment return, including change in perpetual trust and investment income, net, for the years ended December 31, 2021 and 2020 is comprised of the following:

| | <u>2021</u> | | <u>2020</u> |
|---|----------------|----------------|--|
| Interest and dividends Realized gains (losses) on investments Unrealized gains on investments Distributions Investment fees | · · · | 443 | 155,810 (7,792) 622,770 (98,069) <u>(64,542)</u> |
| | \$ <u>953,</u> | <u>570</u> \$_ | 608,177 |

6. Fair Value Measurements

Financial assets and liabilities valued using level 1 inputs are based on unadjusted quoted market prices within active markets. Financial assets and liabilities valued using level 2 inputs are based primarily on quoted prices for similar assets or liabilities in active or inactive markets. Financial assets and liabilities valued using level 3 inputs are based on management's assumptions about the assumptions market participants would utilize in pricing the asset or liability.

Fair value measurements at December 31, 2021 are summarized as follows:

| | | Level 1 | | Level 2 | | Level 3 | | <u>Total</u> |
|--|-----|--------------------------------|-----|---------------------------|-----|---------|-----|--|
| Investments measured at fair value in hierarchy: Cash equivalents Equity securities Fixed income Alternative strategies | \$ | 132,452 3,438,082 - - | \$ | - 1,965,270 233,035 | \$ | - | \$ | 132,452 3,438,082 1,965,270 233,035 |
| Total investments at fair value | \$_ | 3,570,534 | \$_ | 2,198,305 | \$_ | - | = | 5,768,839 |
| Investments measured at net asset value (NAV): Perpetual trusts held by | | | | | | | | |
| third parties | | | | | | | | 2,811,855 |
| Total investments | | | | | | | \$_ | 8,580,694 |

Notes to the Financial Statements, continued

6. Fair Value Measurements, continued

Fair value measurements at December 31, 2020 are summarized as follows:

| | | Level 1 | Level 2 | Level 3 | <u>Total</u> |
|---|-------------|--------------------------------|--|-------------------|---|
| Investments measured at fair value in hierarchy: | | | | | |
| Cash equivalents Equity securities Fixed income Alternative strategies | \$ | 143,694 3,226,649 - - | \$ - - 1,529,170 <u>96,721</u> | \$ - - - | \$ 143,694 3,226,649 1,529,170 96,721 |
| Total investments at fair value | \$ <u>_</u> | 3,370,343 | \$ 1,625,891 | \$ | 4,996,234 |
| Investments measured at net asset value (NAV): Perpetual trusts held by | | | | | |
| third parties | | | | | 2,626,774 |
| Total investments | | | | | \$ 7,623,008 |

The following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There were no changes in the methodologies used to measure fair value during the years ended December 31, 2021 and 2020.

Cash equivalents: Consists of cash and money market accounts which are valued at amortized cost, which approximates fair value.

Equity securities: Valued at the closing price reported on the active market on which the individual securities are traded.

Fixed income: Valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing value on yields currently available on comparable securities of issuers with similar credit ratings.

Alternative strategies: Valued using pricing models maximizing the use of observable inputs for similar securities, primarily consisting of real estate investment trusts.

Notes to the Financial Statements, continued

6. Fair Value Measurements, continued

Perpetual Trusts Held by Third Parties: Four donors have established trusts under which the Association receives benefits that are shared with other beneficiaries. Under the terms of these trusts, the Association has the irrevocable right to receive their share of the income earned on the trust assets in perpetuity, but they never receive the assets held in trust. There are valued at the YMCA's share of the net asset value (NAV). The NAV of these trusts has been determined by taking the Association's share of the income received annually and multiplying that percentage by the market value of the trust assets. A brief description of the perpetual trusts held by third parties is as follows:

- Stoll Trust: The Association receives 1/3 of the income earned. The income can be used for general operations.
- Mitchell Trust: The Association receives 1/12 of the income earned. The income can be used for general operations.
- Coolidge Trust: The Association receives 100% of the income earned. The income can be used for the benefit of the Jessamine County branch.
- Cooper Trust: The Association receives 50% of the income earned. The income can be used for general operations.

The valuation methodology used by the Association may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Association believes its valuation method is appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

7. Property and Equipment

Property and equipment consists of the following as of December 31:

| | <u>2021</u> | <u>2020</u> |
|---|---------------------|---------------------|
| Land and land improvements | \$ 9,784,072 | \$ 9,697,718 |
| Buildings and building improvements | 41,815,217 | 41,132,391 |
| Furniture and equipment, including capital leases | 3,939,056 | 3,893,024 |
| Vehicles | 4,000 | 6,290 |
| Construction in progress | <u> </u> | <u> </u> |
| Less accumulated depreciation | <u>(19,155,947)</u> | <u>(17,472,422)</u> |
| Property and equipment, net | \$ 36,526,738 | \$ 37,402,218 |

Depreciation expense was \$1,685,098 and \$1,742,734 for the years ended December 31, 2021 and 2020, respectively.

Notes to the Financial Statements, continued

7. Property and Equipment, continued

Remaining construction commitments as of December 31, 2021 were not significant.

On October 23, 2021, the Association received a building at Beaumont Center in Lexington, KY valued at \$417,771 and recognized a contributed nonfinancial asset within public support contributions on the 2021 statement of activities. The contributed building will be used for general events and activities. The value of the contributed building was determined by an appraisal obtained by the donor. The Association assumed a commercial note of \$155,731 in October of 2021 related to the contributed asset. See Note 9.

8. Line of Credit

In 2013, the Association secured a \$250,000 line of credit with a local bank. The line of credit bears interest at the bank's prime rate (3.25% at December 31, 2021) and matures on July 31, 2022. As of December 31, 2021 and 2020, there was no outstanding balance on the account.

9. Notes Payable

Long-term debt are comprised of the following as of December 31:

| | <u>2021</u> | <u>2020</u> |
|--|--------------|----------------------|
| Series 2015B bonds | \$ 2,220,488 | \$ 2,376,876 |
| Series 2015A bonds | 13,358,018 | 13,986,508 |
| Note payable entered into during October 2021, payable to The Club at Beaumont Centre, LLC, due in monthly installments of \$1,499. This note is non- interest bearing. | 151,999 | - |
| Debt issuance costs, net of accumulated amortization of \$48,773 and \$38,318 for 2021 and 2020, respectively | (142,892) | (153,347) |
| Notes payable, net | | \$ <u>16,210,037</u> |

Future maturities of long-term debt, discussed above, are as follows:

| 2022 | \$ 825,523 |
|------------|----------------------|
| 2023 | 851,045 |
| 2024 | 876,081 |
| 2025 | 902,194 |
| 2026 | 928,079 |
| Thereafter | 11,347,583 |
| | \$ <u>15,730,505</u> |

Notes to the Financial Statements, continued

9. Notes Payable, continued

On August 31, 2015, Scott County, Kentucky (the Issuer) issued Cultural and Recreational Revenue and Revenue Refunding Bonds, Series 2015, in two series. The Series 2015B bonds were issued in the aggregate principal amount of \$3,000,000. The bonds were issued pursuant to a promissory note between the Association, the Issuer, and Whitaker Bank (the Holder) of the bonds. The proceeds were used to repay the Variable Rate Demand Industrial Development Revenue Bonds Series 1999 bonds. Interest on the bonds is payable quarterly, commencing on November 30, 2015, as follows: interest at the fixed rate of 2.95% until August 31, 2030 then at either a floating interest rate equal to the prime rate minus 0.50% per annum subject to a floor of 2.95% and a ceiling of 7.5% or a new fixed interest rate offered by the Holder in writing to the Association not less than 30 days prior to August 31, 2030 until maturity on August 31, 2035. These bonds are secured by an open-end mortgage of real property, security agreement, and assignment of leases and rents. The outstanding balance at December 31, 2021 and 2020 was \$2,220,488 and \$2,376,876, respectively.

In addition to the 2015B series, a Series 2015A was also issued on August 31, 2015 in the aggregate principal amount of \$16,000,000 to finance the costs of (i) the construction and equipping of a new facility to be located at 2681 Old Rosebud Road in Lexington, also known as the Whitaker Family YMCA and (ii) the expansion and renovation of the existing facility located at 381 West Louden Avenue in Lexington known as YMCA North. The bonds were also issued pursuant to a promissory note between the Association, the Issuer, and Whitaker Bank (the Holder) of the bonds. Interest on the bonds is payable quarterly, commencing on November 30, 2015, as follows: interest at the rate of 2.95% until August 31, 2030 and at either the floating interest rate equal to the prime rate minus 0.50% per annum subject to a floor of 2.95% and a ceiling of 7.5% or a new fixed interest rate offered by the Holder in writing to the Association not less than 30 days prior to August 31, 2030 until maturity on August 31, 2037. These bonds are secured by an open-end mortgage of real property, security agreement, and assignment of leases and rents. The outstanding balance as of December 31, 2021 and 2020 was \$13,358,018 and \$13,986,508, respectively. This bond began amortization on November 30, 2017.

10. Operating Lease Obligations

The Association leases office equipment, cardiovascular fitness equipment, and vehicles from nonrelated parties under operating lease agreements that expire at various dates through 2022. Lease expense for the years ended December 31, 2021 and 2020 was \$19,870 and \$20,656, respectively.

11. Capital Lease Obligations

The Association has entered into leases for fitness equipment, copiers, and buses from non-related parties under capital lease agreements that expire at various dates through 2022. The lease terms vary from 3 to 5 years with total monthly payments of \$35,931 and \$31,781 for the years ended December 31, 2021 and 2020, respectively, with interest rates ranging from 2.09% to 4.80%, as of December 31, 2021 and 2020.

Notes to the Financial Statements, continued

11. Capital Lease Obligations, continued

The cost of the leased equipment included in property and equipment at December 31, 2021 and 2020 is \$2,104,939. Depreciation of assets under capital leases is included in depreciation and amortization expense in the accompanying financial statements. Accumulated depreciation on capital lease equipment as of December 31, 2021 and 2020 was \$1,885,624 and \$1,522,868, respectively.

12. Endowments

The Association's endowment consists of a fund established to support operations. Its endowment includes donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Association's Board of Directors serve as stewards of the endowment funds in accordance with their interpretation of the Uniform Prudent Management of Institutional Funds Act and applicable laws, and within the provisions of the Association's constitution and by-laws. The Association's Board of Directors has interpreted the Commonwealth of Kentucky's relevant trust laws as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result, the Association classifies as permanently restricted net assets (a) the original value of donor-restricted gifts to the permanent endowment, (b) the original value of subsequent donor-restricted gifts to the permanent and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The Association has adopted investment and spending policies for endowment assets that attempt to optimize total return while retaining sufficient liquidity to meet projected cash requirements to allow for growth of capital and income, and to preserve the principal of the fund.

To satisfy its long-term rate-of-return objectives, the Association relies on a total return strategy in which investment returns are achieved through both capital appreciation and current yield. The Association maintains an Investment Policy designed to safeguard its assets while maximizing total returns. The Association's Board, through its Finance Committee, selects and monitors an Investment Advisor who determines the appropriate asset allocation and selects investments within the guidelines of the Investment Policy.

The Association's practice is to appropriate a portion of the fund's income for distribution during the year to be made available for expenditure. The Board establishes the annual distribution amount to be consistent with the Association's objective to preserve the principal of endowment assets held in perpetuity.

Notes to the Financial Statements, continued

12. Endowments, continued

Endowment net asset composition by type of fund as of December 31, 2021 is as follows:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|--|-------------------------------|----------------------------|----------------------------------|
| Donor restricted in perpetuity Board designated | \$- <u>3,696,525</u> | \$ 3,414,225 | \$ 3,414,225 <u>3,696,525</u> |
| Total funds | \$ <u>3,696,525</u> | \$ <u>3,414,225</u> | \$ <u>7,110,750</u> |

Changes in endowment net assets as of December 31, 2021 are as follows:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|---|--|---|
| Endowment net assets, beginning of year Interest and dividends Net appreciation (realized and unrealized) Contributions Distributions | \$ 3,203,248 35,668 457,609 - - | \$ 3,122,406 33,432 353,146 5,000 (99,759) | \$ 6,325,654 69,100 810,755 5,000 <u>(99,759)</u> |
| Endowment net assets, end of year | \$ <u>3,696,525</u> | \$ <u>3,414,225</u> | \$ <u>7,110,750</u> |

Endowment net asset composition by type of fund as of December 31, 2020 is as follows:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|--|-------------------------------|----------------------------|----------------------------------|
| Donor restricted in perpetuity Board designated | \$- <u>3,203,248</u> | \$ 3,122,406 | \$ 3,122,406 <u>3,203,248</u> |
| Total funds | \$ <u>3,203,248</u> | \$ <u>3,122,406</u> | \$ <u>6,325,654</u> |

Changes in endowment net assets as of December 31, 2020 are as follows:

| | | ithout Donor Restrictions | - | Vith Donor Restrictions | Total |
|---|-------------|---|----|---|---|
| Endowment net assets, beginning of year Investment income, net Net appreciation (realized and unrealized) Contributions Distributions | \$ | 2,640,364 30,924 281,960 250,000 | \$ | 2,957,935 31,010 222,764 8,766 (98,069) | \$ 5,598,299 61,934 504,724 258,766 (98,069) |
| Endowment net assets, end of year | \$ <u>_</u> | 3,203,248 | \$ | 3,122,406 | \$ 6,325,654 |

Notes to the Financial Statements, continued

13. Net Assets with Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods as of December 31 are as follows:

| Subject to expenditure for specified purpose: | <u>2021</u> | <u>2020</u> |
|--|--|--|
| Grants Capital campaign Annual Giving campaign Scholarship programs Scott and Jessamine Counties | \$ 1,089,168 246,955 152,219 148,492 <u>36,645</u> | \$ 629,357 257,118 212,858 113,007 <u>36,645</u> |
| Total subject to expenditure for specified purpose | 1,673,479 | 1,248,985 |
| Endowments: Subject to endowment spending policy | 3,414,225 | 3,122,406 |
| Total net assets with donor restriction | \$ <u> 5,087,704 </u> | \$ <u>4,371,391</u> |

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donor as follows for the years ended December 31:

| | <u>20</u> | <u>21</u> | <u>2020</u> |
|--|---------------|---|--|
| Grants Annual Giving Campaign Sponsorship and events General capital Scholarship programs Investment (income) loss, net | 50 24 | 91,360 \$ 66,279 56,892 - 27,403 26,241) _ | 1,001,951 504,334 328,431 50,000 19,342 249 |
| Total subject to expenditure for specified purpose | \$ <u>2,4</u> | <u>15,693</u> \$_ | 1,904,307 |

Notes to the Financial Statements, continued

14. Defined Contribution Plans

The Association participates in two retirement plans. First is the YMCA Retirement Fund, which is a defined contribution, money purchase, church plan (the Retirement Plan) that is intended to satisfy the qualification requirements of Section 401(a) of the Internal Revenue Code of 1986, as amended. The second is the YMCA Retirement Fund Tax-Deferred Savings Plan (the Savings Plan), which is a retirement income account plan as defined in section 403(b)(9) of the Code.

Both plans are sponsored by the Young Men's Christian Association Retirement Fund (the Fund). The Fund is a Not-for-Profit, tax-exempt pension fund incorporated in the State of New York (1922) organized and operated for the purpose of providing retirement and other benefits for employees of YMCAs throughout the United States. The plans are operated as church pension plans. Participation is available to all duly organized and reorganized YMCAs and their eligible employees. As defined contribution plans, the Retirement Plan and the Savings Plan have no unfunded benefit obligations.

Retirement Plan

The Retirement Plan calls for contributions made by the Association to the Fund at an amount equal to 4% of the participating employees' salary. Under a special annual agreement, the Association can increase the amount of its contribution rate, thereby reducing the required contribution rate from its eligible employees. Employee contributions, as well as any excess contribution rate paid by the Association on behalf of the employee contribution percentage, are vested immediately to the employee. Employees who are 21 years of age and over are eligible to participate in the Retirement Plan on the first day of the month after two years of service, defined as completion of 1,000 hours of compensated employment within a 12-month period. Both employee and employer contributions to the Retirement Plan become immediately vested to the employee upon entrance of the Retirement Plan.

Savings Plan

The Association elected to contribute 12% for the period January 1, 2020 to April 12, 2020. Due to the impact of the pandemic, the Association's contribution was reduced from 12% to 1% during the period April 13, 2020 to December 31, 2020. The Association's contribution was increased to 4% during the period of January 1, 2021 to July 16, 2021, then increased to 6% during the period of July 17, 2021 to December 31, 2021. The Association contributed \$170,886 and \$167,352 for the years ended December 31, 2021 and 2020, respectively, of which none was unpaid as of year-end.

Contributions to the Savings Plan are withheld from employee's salaries and remitted directly to the Savings Plan. There is no matching contribution in this plan.

Notes to the Financial Statements, continued

15. Related Party Transactions

For the years ended December 31, 2021 and 2020, \$175,514 and \$151,547, respectively, was paid to the YMCA of the U.S.A. for support services.

The Kentucky West Virginia Alliance of YMCAs (the Alliance), a 501(c)(4) organization, was created in November 2018 to support the growth and development of YMCAs in Kentucky and West Virginia. The purpose of the Alliance is to provide the following functions to the Alliance members: 1) Build organization capacity of Alliance Member YMCAs, 2) Build strong networks to provide opportunities for peer-to-peer learning and support, 3) Develop Alliance infrastructure, 4) Form collaborations to advance the strategic goals of the Alliance and 5) Advocate and advance the state alliance legislative priorities. The Alliance will provide services in the areas of board development, strategic planning, relationship building, facilitating management agreements, shared services and mergers and advocacy.

The YMCA of Central Kentucky provides accounting, payroll and office support for the Alliance and received \$6,000 and \$11,849 as an administrative fee for the director's office space as well as administrative services during the years ended December 31, 2021 and 2020, respectively.